



The connections made through NESPA are what keeps our industry strong. In case you missed it, check out last week's Northeast Business Leaders Forum. Open exclusively to NESPA Members, this webinar was full of invaluable information for your business. Learn more about the information shared and how to [access the recording below](#).

Over the last week, we have made great strides forward in our advocacy efforts around the region and specifically in New York State. Below you will find a [state-by-state update](#) on government actions impacting our industry. Look for ways you can help us continue to advocate for the industry.

Join us for two NEW webinars focused on employment questions around COVID-19 and funding opportunities through PPP and SBA programs. [Get all the details below and register today!](#)

Stay Safe.

Getting the chance to learn from each other is how we as an industry can stay strong. Last Thursday, we hosted a **Northeast Business Leaders Forum** where industry professionals shared the practical approaches they were taking to manage their businesses and employees during the COVID-19 pandemic. The Forum was recorded and is available for NESPA Members to view on-demand [here](#).

While the information shared was vital, the best part of the hour-long conversation was the chance for NESPA members from all around our region to come together.

The Industry Roundtable included

- Bob Russell, Glen Gate Company
- John Tortorella, J. Tortorella Swimming Pools
- Isaac Keselman, Aqua Doctor, Inc.
- Mitch Katz, The Land of Elite

This interactive discussion included a robust question and answer session between NESPA members and gave everyone actionable solutions that they could use in their business as soon as the



meeting ended.

WATCH NOW!

Work Smart.

We understand many of our members work in multiple states within the region and are looking for guidance as they make business decisions for their individual companies.

We've created a [quick reference chart](#) that can help our Members understand how they are able to operate throughout the region. It is still recommended that you take the time to review the full guidance available from the States where you work.

If you have concerns about your specific business operation, you should consult your attorney. This is not intended as nor should it be construed to be legal advice.

	CONNECTICUT	NEW JERSEY	NEW YORK	PENNSYLVANIA
MAINTENANCE	✓	✓	✓	✓
REPAIRS FOR THE HEALTH & SAFETY OF RESIDENT'S	✓	✓	✓	✓
SPRING START-UP/OPENINGS	✓	✓	✓	✓
HARDWARE/HOME IMPROVEMENT RETAILERS	✓	✓	✓	✓
RESIDENTIAL POOL CONSTRUCTION	✓	✓ <small>If the project was underway as of 4/10 and only with a crew of 5 or fewer. No new construction.</small>	LIMITED <small>allowed for safety to secure a site or make it safe, work tied to an essential business, work performed with a single worker</small>	✗ <small>except for residential work that is "substantially complete" may continue to completion</small>

This is guidance based on information provided by State Governments as of 4/16/20 and is subject to change. It is intended for you to use to help make decisions for your business. Reporting the information put in place as a result of the COVID-19 outbreak. It is recommended that you review the full guidance available from the States where you work. If you have concerns about your specific business operation, you should consult your attorney. This is not intended as nor should it be construed to be legal advice.

Key Updates for our Region

Connecticut

Anyone who holds an SPB license must submit their renewal to the State by April 30th. The state has extended the deadline for CEUs to 10/30/20 but you still must renew your license by the end of the month. [Full Connecticut Resource page](#)

New Jersey

As of April 10th, **construction in the State is limited** to projects already underway that meet specific criteria. Find out all the details on the [New Jersey Resource page](#). The industry is still able to provide pool and spa maintenance including spring start-up/openings as long as you follow the revised workplace guidance.

New York

On Thursday, April 16th, we received notice from Empire State Development that **pool openings are considered an essential service** as part of the "services to ensure the safety, sanitation and general operations of the residence or building." Get all the details on the full [New York Resource page](#).

Pennsylvania

For members working in Pennsylvania, there is a current **legislative call to action** that we ask you to take part in now. Urge your legislators to support HB 2400, which provides a waiver on the Business Closure Order to all public and private construction activities. A joint letter of support from NESPA & PHTA was sent to the House Speaker and other House leaders, urging action on HB 2400. Find your legislator and access the legislative talking points on the full [Pennsylvania Resource page](#).

Stay Connected.

This week, we will be holding **two new webinars** exclusively for our members. These webinars are **FREE** to members, but pre-registration is required and space is limited to allow for attendee participation.

Upcoming Webinars for Members

Tuesday, April 21 @ 4pm

Coronavirus in the Workplace

An Employer's Guide

This webinar addresses the legal and practical issues related to the Coronavirus pandemic and business operations. Join Luke P. Breslin, an Associate with Jackson Lewis P.C., as he provides answers to the most common questions that employers have related to the COVID-19 crisis.

[Click here for more details and to register](#)

Wednesday, April 22 @ 2pm

PPP and SBA Loan Updates: What you need to know

As part of the CARES ACT, the Paycheck Protection Program (PPP) is designed to help small and mid-sized businesses offset the economic impact of the COVID-19 pandemic. Join legal experts as they discuss the current status of the program, what you should expect next and additional funding available through the Small Business Administration including the SBA Express Loan.

[Click here for more details and to register](#)

This information is being provided to you as a member of the Northeast Spa and Pool association and is intended for your use to make decisions about your individual business during the restrictions put in place as a result of the COVID-19 outbreak. If you have concerns about your specific business operation you should consult your attorney. This is not intended as nor should be construed to be legal advice.

Questions? Contact NESPA at

609-689-9111 | info@nespapool.org | www.nespapool.org

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